

# 2020 Marine Products

Address: Luoshe Town, Huishan District, Wuxi City, Jiangsu



# CONTENTS



Company Introduction

D2 Ballast Water Management System

Marine Fire Alarm System

**Voyage Data Record** 



# Company Introduction PART



# Company Introduction





#### Wuxi Brightsky Electronic Co., Ltd.

1995 Founded

Jiangsu Famous Trademark

Respect Contracts And Keep Promises

Undertake National Torch Plan Project

Undertake National 863 Projects

Undertake Key Projects Of Jiangsu Science

296 Employees with graduate workstation

National High-Tech Enterprises

Bank Credit AAA Rating



# Company Introduction





Floor Space: 27000m<sup>2</sup> Build Space: 52000m<sup>2</sup>

#### Main Product

Automatic Fire Alarm System

Automatic Gas Extinguishing System

Ballast Water Management System

Voyage Data Record (VDR)



# Company Introduction

















PART Ballast Water Management System





# BSKY<sup>TM</sup> Ballast Water Management System

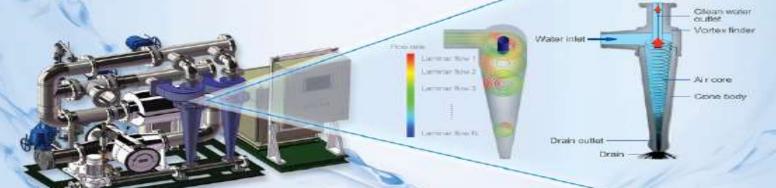
Enhanced Physical Treatment (EPT) Technology with No Clogging Separation Unit

#### Brightsky (BSKY) is the only one in the world creating high efficient Hydrocyclone for BWMS

- No Maintenance
- No Replacement
- No Clogging

#### High reliability

- No one think sieve type filter wouldn't be clogged
- Who can assure a life time of filter under stringent condition?





# Type Approval Certificate



#### Approved:



















# On Going:









#### **Patent Certificate**



#### Win

National key new product certificate

High-tech product identification certificate

#### Patent of invention

China (Patent No.: 2010800041745)

USA (Patent No.: 9181109)

Europ (Patent No.: 2412627)

Japan (Patent No.: 5780609)

Korea (Patent No.: 10-0947558)

• EPT (PCT/CN2010/07750)









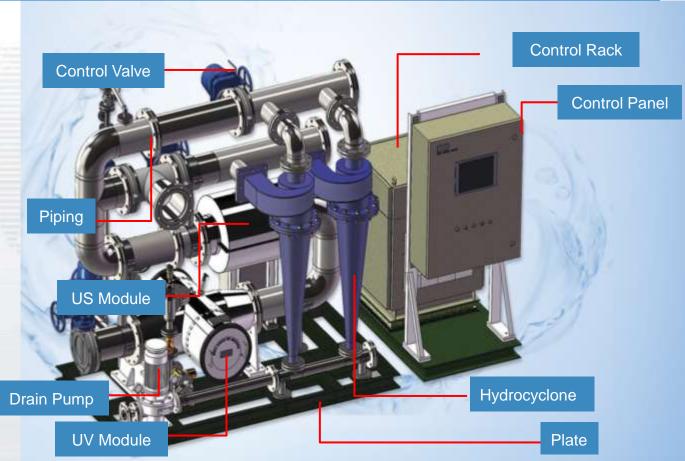
Enhanced Physical Treatment

Ultrasonic

Ultraviolet sterilization

Solving the blockage of traditional filters

Hydrocyclone Technology



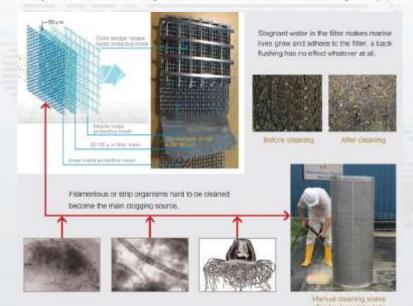


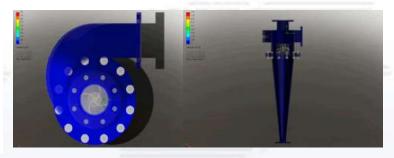
#### Characteristic-Hydrocyclone & Filter Comparison



#### The biggest worry for ship owners--Filter clogging problem

- The size of sieve in the filter of all ballast water treatment device is 20-50 μ m, less than the diameter of hair, therefore, the clogging problem is a trouble to all users.
- Filamentous, flocculent or trichosporon kinds marine microbe easily cling to a gap between protective mesh and filter screen, it causes terrible inconvenience during back flushing.
- In case ship's draft line is deep, a lot of mud and sand will be sucked from sea chest, it would clog the filter.
- This kind of a minute and fine filter brings big resistance to water flow, and it requires very high pressure to discharge water through the filter, which causes great pressure loss of ballast water pipe and great equipment pressure loss.





# Revolutionary breakthrough--Hydrocyclone technology replaces traditional filters

No mesh No maintenance part Simple expension Noiseless

High-end duplex stainless steel Distributed installation No moving parts

No service time limit

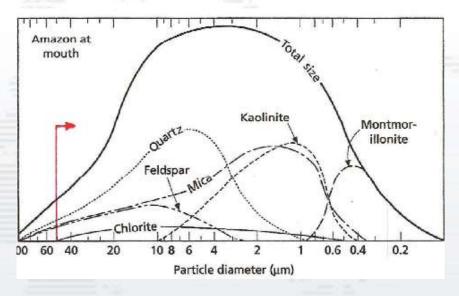
Can be tilted for no more than 45 degrees to install





# Characteristic-Hydrocyclone & Filter Comparison





#### **Filtration Effect**

- ≥ 50 microbes and solid particles: 98%
- 20~50 microbes and solid particles: 95%
- Superstrong sediment filtration capacity



Comparison of water samples before and after hydraulic spin separation

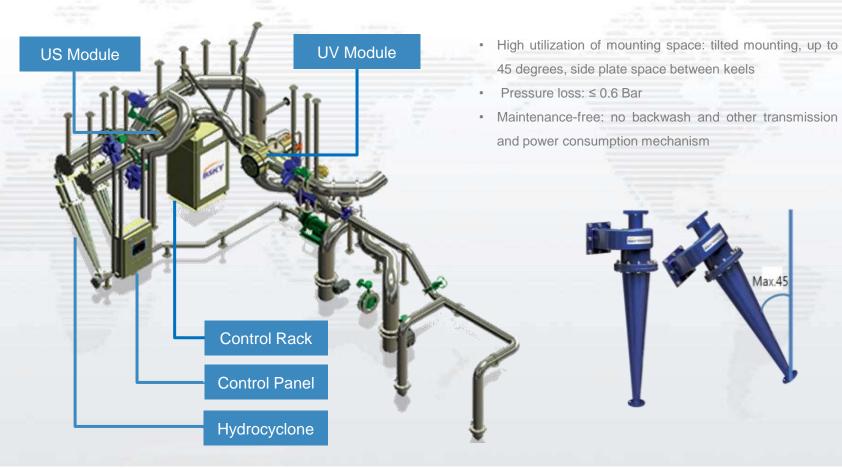


Bilge sediment



#### Characteristic-Hydrocyclone & Filter Comparison







#### Characteristic-US Module



#### **■ US Module**





#### **US Efficiency:**

- The ultrasonic cavitation effect produces a high temperature of 1900-5200K and a high pressure of over 500atm. The temperature change rate is as high as 109 K / s, accompanied by a strong shock wave and a micro-jet with a speed of 110 m / s. This extreme condition is conducive to the degradation of organic pollutants in the water body.
- Suitable for a wider range of UVT, UV sterilization is the best companion
- System cleaning function
- · Biological wall breaking efficiency

#### **Targeted Special Design::**

- · Parallel field theory is designed to maximize efficiency
- Prolonging the Service Life of Duplex stainless Steel Module
- Customized ultrasonic oscillators and generators for ship applications
- The life of cavitation is very short Time ≤ 10-9ns, which is not harmful to the environment and human body.



#### Characteristic-UV Module



#### UV Module



- UV reactor-floating fixed value tracking technology, which does not affect the intensity of UV and maximum utilization of energy efficiency with the change of water flow rate and turbidity
- Medium-voltage UV lamp with simple structure, wide spectrum radiation range,
   high intensity and most suitable ballast water treatment technology
- All lamp working status real-time monitoring, including: lamp number, UV dose,
   lamp operating time, and UV output, maintenance, alarm and other functions

#### **UV Sensor**

Integrated and strictly calibrated UV sensors can be continuously controlled according to water erosion

#### **UV Radiation Chamber**

Dual-phase stainless steel material, containing UV lamp, quartz casing, lamp cleaning device, UV sensor, temperature sensor.



UV lamp has high-quality quartz casing protection, will

a large amount of ultraviolet light to income



# Characteristic-Control System



- Intelligent control, one click to start and stop
- · Intelligent switching of Ballast pump Servo tracking
- · Real-time monitoring of UV lamp, UV lamp cleaning device
- Color LCD touch screen, rich operating interface, Chinese, English, Japanese and Korean languages
- · Maintenance operation prompt in real time
- All information stored for 5 years







**BSKY\_CON Control Panel** 

**Control Rack** 



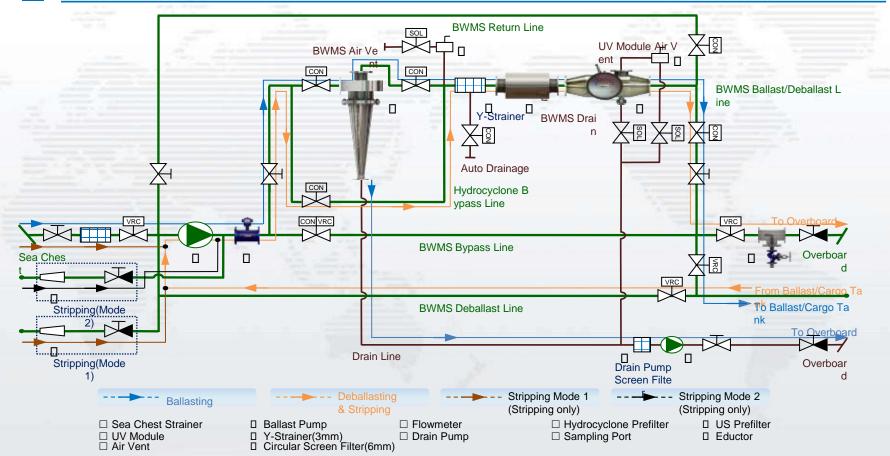
# Characteristic-Control System













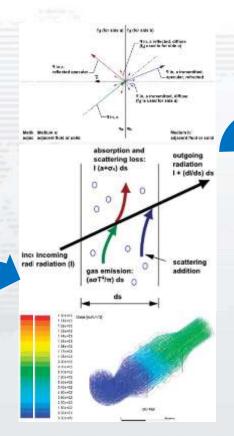
# **Update And Development**



#### Advanced UV reactor design

By simulating each particle of the fluid in the cavity of the UV reactor, a consistent dose of UV radiation was obtained. The new generation UV reactor has been improved by 1.45 times in ultraviolet energy utilization, and it has been tested by USCG and IMO NEW G8 guidelines, and the results are very satisfactory.





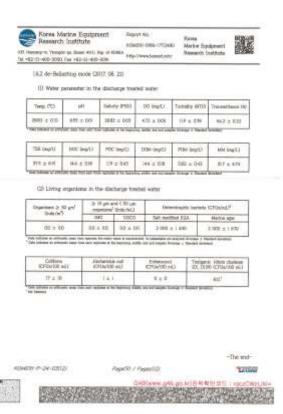


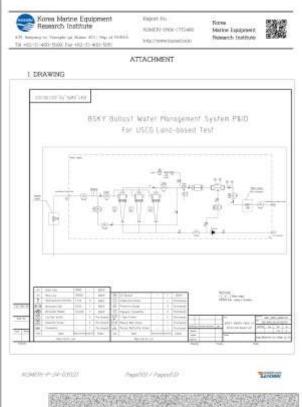


#### Test Report On Update And Development











# Comparison Of Different Products And Technologies



Technologies	Advantages	Disadvantages
Filter+Electrolysis Filter+Electrocatalysis	Low power consumption under high salinity conditions	Not suit for fresh water, and power consumption increases sharply under the condition of low salinity.  Need to add chemical neutralizer to ballast tank; The byproducts bring hidden trouble to the pipeline and hull; Dangerous gas escape may cause explosion; High maintenance cost: filter element replacement of TRO reagent, electrode replacement (for electrolysis)
Filter+Deoxidation (Inert Gas)	Low power consumption Suitable for any salinity condition	Using ultrafiltration or membrane filtration technology, it is easy to plug; The ballast tank needs to maintain a certain pressure so that the inert gas is saturated and dissolved into the water, so that the hull bears more stress than under normal conditions. Since the pressure in ballast tank will cause the original level sensor to fail, it needs to be adjusted again and will fail again with the change of the holding pressure. Need to introduce the Sui gas pipe into the power chamber alone, the construction is complicated and the volume is very large.
Filter+Chemical Method	Simple equipment with lower price Low power consumption Suitable for any salinity condition	Need to carry chemicals and have a special storage room; The pump precision of neutralizer is very high, and the treatment of residue is troublesome. TRO reagent is expensive;
Filter+Ultraviolet	Physical treatment, no secondary pollution, no need to add any neutralizer, suitable for any salinity conditions	Compared with electrolysis and chemistry, the power consumption is high.  UV lamp tube is consumable, about 3-5 years replacement





Ship Owner	China	Malaysia	Singapore
Ship Type	Bulk Carrier	7K PC	LPG Carrier
Pump Capacity	1000m <sup>3</sup> / h x 2	200m <sup>3</sup> / h x 2 100m <sup>3</sup> / h x 2	300m <sup>3</sup> / h x 2
Model	BSKY1000x2 set Skid Type	BSKY400EX x 1 BSKY100 x 1	BSKY300 x 1 set Skid Type
Installation Location	Engine Room	Pump Room Engine Room	Engine Room
Shipyard	China	China	Japan
Class	DNV	ABS	BV





Ship Owner	Korea	Japan	Singapore
Ship Type	Container	Cement Carrier	LPG Carrier
Pump Capacity	300m <sup>3</sup> / h x 2	200m <sup>3</sup> / h x 2	300m <sup>3</sup> /h x 2
Model	BSKY300 x 1 set Skid Type	BSKY 400 x 1 Skid Type	BSKY300 x 1 set Skid Type
Installation Location	Engine Room	Engine Room	Engine Room
Shipyard	Korea	Japan	Japan
Class	KR	NK	BV
			Control of the last of the las











Ship Owner	Germany	Germany	Greece
Ship Type	Container	Bulk Carrier	LEG Carrier
Pump Capacity	500m <sup>3</sup> / h x 2	700m <sup>3</sup> / h x 2	150m <sup>3</sup> /h x 2
Model	BSKY500 x 1 set Skid Type	BSKY 700 x 2 BSkid Type	BSKY250 x 1 set Skid Type
Installation Location	Engine Room	Engine Room	Engine Room
Shipyard	China	China	Korea
Class	GL	LR	DNV

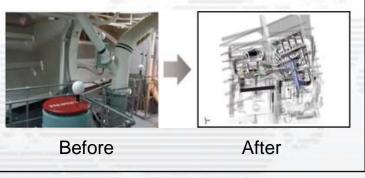




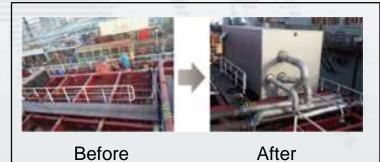








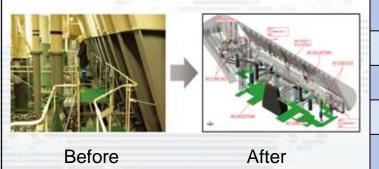
Ship Owner	MOL(Japan)	
Ship Type	VLGC	
Pump Capa.	750m³/ h x 2	
Model	BSKY1500Ex x 1 set	
Installation Location	Engine Room	



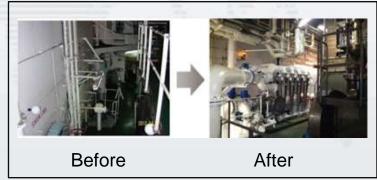
Ship Owner	Carl Buettner (Germany)	
Ship Type	Chemical Tanker	
Pump Capa.	450m <sup>3</sup> / h x 2	
Model	BSKY500Ex x 1 set	
Installation Location	On Deck	







Ship Owner	DCKK(Japan)	
Ship Type	95K Bulk Carrier	
Pump Capa.	2000m <sup>3</sup> / h x 2 (Framo)	
Model	BSKY2000 x 2 set	
Installation Location	Engine Room	



Ship Owner	CP Offen(Germany)	
Ship Type	4100TEU Container	
Pump Capa.	500m <sup>3</sup> / h x 2(Framo)	
Model	BSKY500 x 1 set(Skid)	
Installation Location	Engine Room	



# Operation & Maintenance



#### 1. BSKY™ BWMS Maintenance Cycle

Parts	Name	Life
UV Module	UV Lamp & Quartz Sleeve Replacement	Running 5000h Or 3 years
US Module	Periodic inspection and maintenance	Running 8000h Or 5 years

#### 2. BSKY™ BWMS Maintenance Cost : 500[m3/hr]

Parts	Name	Q'ty	Cost
UV Module	UV Lamp & Quartz Sleeve	12 sets	US\$8,000/3Y
US Module	US Generator	1sets	US\$3,000/5Y



#### Operation & Maintenance



#### 3. BWMS Operation Cost Comparison: 500[m3/hr]

BSKY	Filter+UV	Filter+Electrolyze
•UV Lamp •Quartz Sleeve •US Generator	<ul><li>Filter Element、Filter Mesh</li><li>UV Lamp</li><li>Quartz Sleeve</li><li>Cleaning System</li></ul>	<ul><li>Filter Element、Filter Mesh</li><li>Electrode</li><li>Neutralizer</li><li>TRO Test Kit</li></ul>
US\$3,300/1Y	6,640+α USD/Y	26,720+α USD/Y

#### 4. Operation Cost Calculation Basis

- Filter Element: 800~1,000\$/Y (Screen Filter)
- Electrode: 20,000~30,000\$/Y (Normal DSA electrode)
- Neutralize(Na2S2O3): 1.5\$/kg/1,000t, Dosage quantity 5.29~22kg/1,000t
- Residue oxide detection reagent: 5,000\$/Y(450\$/EA x 12EA)
- Cleaning Liquid: 2,500\$/Y (2.5\$/kg x 1,000kg/Y)
- UV Lamp: 470\$/EA / Quartz Sleeve: 200\$/EA



# Global Service Network



国家	公司名称	负责人	电话	邮箱
China	Guangzhou Shunhai life saving appliances Co., Ltd.	Mr.L.H.Chen	86 2062801063	shunhai@public.guangzhou.gd.cn
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Japan	Kunimori Engineering Works Co., Ltd.	Mr. Liu pingjian	81 3 3437 5022	liu@kunimori.co.jp
	Unitra Maritime Co., Ltd	Mr. Shu Tsuyoshi	81 3 35957671	shu@unitra.co.jp
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mailand	JS Maritime	Mr. Colin SEO	66 2 320 7702~4	mail@jsmaritime.com
Greece	Advanced Marine Solutions	Mr. E. Zachariakis	30 210 96 27 185	Info@amarsoluitions.gr
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Finland	PACE1 Tools Ltd	Mr. Jukka Jokinen	358 207 871 730	jukka.jokinen@pace1tools.com
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USA	L.A. Maritime New York	Mr. Tom	1 310 518 1718	info@la-maritime.com
	L.A. Maritime Huston	Mr. Hans Haneveld	1 832 582 7547	hh@gc-maritime.com
Canada	L.A. Maritime Vancouver	Mr. Pettzo	1 310 518 1718	info@la-maritime.com
Brazil	STX Brazil Ltda.	Mr. Mateo	55 21 2543 4447	ryan.jun@onestx.com



# Solution For Retrofit







#### Solution For Retrofit



Communication

Project Analysis

Project Design

Manufacture

1 Installation

Training & Service













- Vessel information
- \* Configuration
- Installation
- · Onboard Inspection
- Technical agreement

- Installation Period Analysis
- Cost Analysis

- . Drawing approved by Class
- . Drawing approved by Owner / shipyard
- Production Drawing
- Working Drawing

- Production Plan
- · Purchasing Material
- BWMS Production
- · Factory Acceptance test
- . Delivery with owner / shipyard
- Dry-decking
- · Modify Ballast Pipe Line
- Install BWMS
- · Trial Test
- . Dnboard Test with Class / Owner

- · Ship Crew Training
- Normal Operation
- Regular Visiting

Reverse engineering technology (3D Scanning) can improve the accuracy of locating the parts and pre-fitting of pipes during the installation of BWMS for ships in service, also it has the advantage of saving the time and the waste of the pipes.













# Solution For Retrofit--3D Scanning





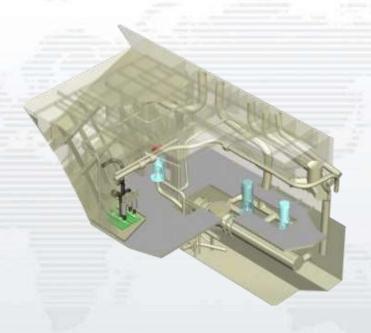
3D Mesh Data from Scanner

3D Solid Data by Transform

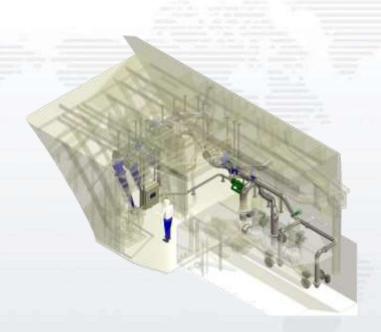


# Solution For Retrofit--Model Desining





Before Installation

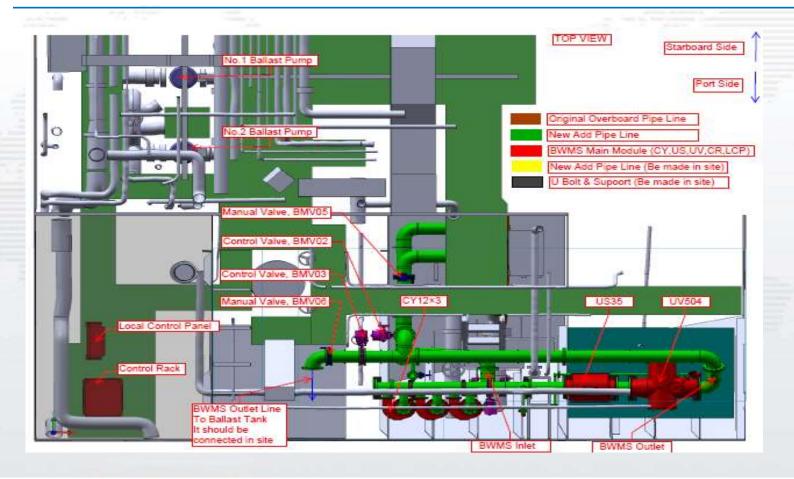


After Installation



#### Solution For Retrofit--Installation Plan

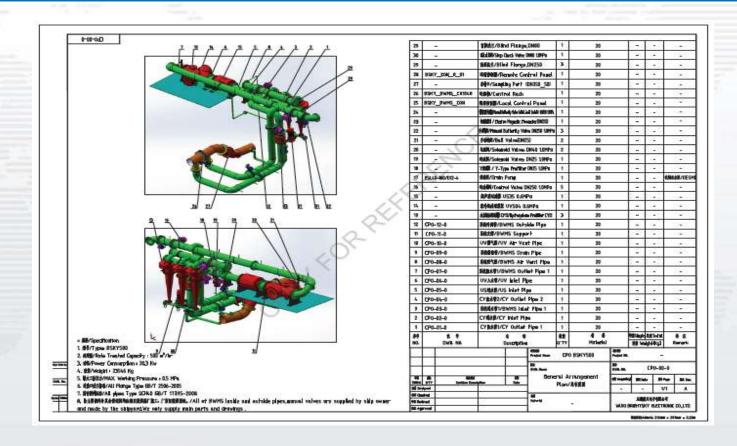






#### Solution For Retrofit--Bill Of Material

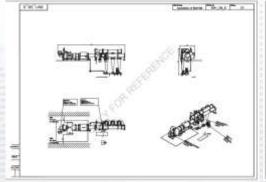


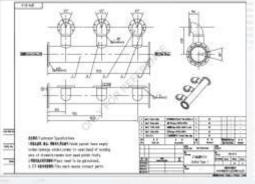


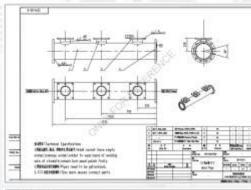


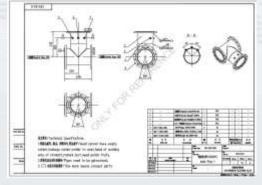
# Solution For Retrofit--Production Drawings

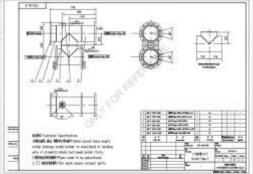


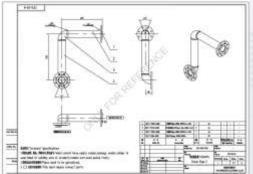








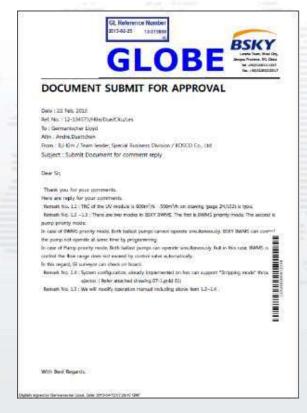






# Solution For Retrofit--Class Approval Documents







#### INTERIM BALLAST WATER MANAGEMENT STATEMENT OF COMPLIANCE

INTERNATIONAL CONVENTION FOR THE CONTROL AND MANAGEMENT OF SHIPS' BALLAST WATER AND SEDIMENTS. (hareinater retained to as "the Convertion").

#### by GERMANISCHER LLOYD

Name of Ship	Districtive Number or Letters	Port of Registry	Gross Tonnage	MONITOR	Date of Construction
SANTA ROSANNA	ABRL2	Morrowia	45903	9227340	2002-11-26

Balast Water Capacity (m/l)

DETAILS OF BALLAST WATER MANAGEMENT METHOD/S) USED.

Method of Balliast Water Management used Treatment as Hydrocyclone & Ultrasonic Profilter, UV technologis

Date installed (flapplicable)

Name of manufacturer (if applicable) Wu Xi Brightsky Electronic Co., Ltd.

The principal Ballast Water Management method(s) employed on this strip island.

in accordance with regulation D-1 8 in accordance with regulation D-2 (ideactibe) Treatment

the ship is subject to regulation 0.4

REMARKS: Prior to issuance of Full Term Statement of Compliance by GL Head Office, GL Approval / Type Approval Certification of all related equipment for Ballast Water Management System, Type BSKY BWWS 500 is to be completed. Any possible change of equipment per GL certification requests has to be considered in appropriate manner

- 1. That the ship has been surreyed in accordance with regulation E-1 of the America to the Convention, and
- 2. That the survey shows that Ballast Water Management on the ship complex with the Armsy to the Convention.

This pertitions is valid until receipt of the final confidence to be issued by Head Office of Germanischer Librar. but not lesses than

Completion date of the survey on which this certificate is based 2013-02-26-

issued at Changming, China he





Form No. 5170 / 2011-03 Plage 1 612



# Solution For Retrofit--Daily Report For Installation



#### 1/3 Daily Report of BSKY BWMS Retrofit for M/V LEVANA

2013-11-2

Category	Description	PICs	2013-10-25	2013-10-26	2013-10-27	2013-10-29	2013-10-30	2013-10-31	2013-11-01	2013-11-02	2013-11-04	2013-11-05	2013-11-06	7013-11-07	2013-11-08	80-11-SIO	07-77-0707	2013-11-12	2013-11-13	2013-11-14	2013-11-15	2013-11-16	2013-11-17	2013-11-18	2013-11-19	2013-11-20	2013-11-21	2013-11-22	2013-11-23	2013-11-24
	Dry Docking Schedule : M/T LEVANA	Carl Buetnner			Ŧ	H	H	Н	-	+	Ŧ	Н		+	+	+	Ŧ	Ŧ	Н	H	Н	F	H	F					-	1
Seneral	Kick-off meeting with Ship owner;	Mr. Rainer (and Mr. Dorian)		Н	$\mp$	F		Н	$\exists$	$\mp$	+	F	Н			$\mp$	$\mp$	F	F	F	F	F	F	$\vdash$	F	П	$\exists$	$\mp$	Ŧ	$\mp$
	BSKY BWMS Event on MT LEVANA Bredo Shipyard	CB, BREDO, BSKY	F	H	$\mp$	F	H	Н	$\exists$	$\mp$	+	F	Н	+	$\mp$	$\mp$	$\mp$	+	F	F	+	H	H	$\vdash$	F	$\sqcap$		$\mp$	Ŧ	7
	Install Deck House, built-in BSKY Skid	BREDO	F	Н	Ŧ	F	F	Н	-	T	T	S	ab-co	mtrac	tor	T	Ť	88	REDO		F	F	F	$\vdash$	F	П	$\sqcap$	$\mp$	Ŧ	7
20	Modify and connect new piping to FRAMO Ballast Pump(Port side)	BREDO		Н	+	Ŧ	F	Н	7	+	÷					+	÷	۰		F	F	F	F	F	F	$\sqcap$	$\sqcap$	$\mp$	7	7
Mechnical Works	Modify and connect new piping to FRAMO Ballast Pump(Stbd side)	BREDO	F	Н	+	Ŧ	F	Н	4	+	Ŧ	F		+	+	+	Ŧ	Ŧ		F	Ŧ	F	F	F	F	П	$\sqcap$	$\dashv$	7	7
echnica	Inter-connect Piping between Port and Stbd side	BREDO	F	Н	Ŧ	F	F	Н	7	$\mp$	$\mp$	F	Н	$\mp$	$\mp$	$\mp$	Ŧ	Ŧ	F				H				$\sqcap$	$\mp$	$\mp$	7
N	Piping Connections for Deck house	BREDO	F	Н	Ŧ	F	F	Н	7	+	۰					+	ł	H		F	F	F	F	$\vdash$	F	П	$\sqcap$	$\mp$	干	7
	Piping Connections for FP Tank	BREDO	F	H	+	Ŧ	H	H	1	+	+		Н	+	$\perp$	$\perp$	+		F				F	F	F	H	$\sqcap$	$\mp$	7	7
	Installation of Panels	BREDO	F	Н	+	Ŧ	F	Н	7	+						+	+	F		F		F				$\sqcap$	$\sqcap$	$\mp$	7	7
orks	Cables from E/R to Deck House	BREDO	F	Н	Ŧ	F	F	Н	-	1	Ŧ				1	Ŧ	Ŧ			F			F			П	$\sqcap$	$\exists$	$\mp$	7
Bectrical Works	Cables from E/R to CCR and W/H	BREDO	F	Н	Ŧ	F	F	Н	4	+	Ŧ	F		+	+	+	Ŧ	F	F	F	F	F	F			П	$\sqcap$	$\exists$	$\mp$	7
Bect	Cables from Interfaces	BREDO	F	Н	Ŧ	F	F	Н	$\exists$	$\mp$	Ŧ	F	Н	$\mp$	$\mp$	$\mp$	Ŧ	F		F		Н	F			П	$\sqcap$	$\mp$	Ŧ	7
	Investigate all Termincal connections for All Panels	BSKY	F	H	Ŧ	F	H	Н	$\dashv$	Ŧ	+	F	Н	$\mp$	$\mp$	Ŧ	Ŧ	+	F							P	$\sqcap$	$\exists$	Ŧ	7
-board Test Training	Start-Up	BSKY	F	П	7	Ŧ	L	П	7	7	Ŧ	F	П	7	Ŧ	7	7	Ŧ	F	F	F		F		F	П		7	7	7
5 8	On-Board Test	-Board Test GL, CB, BREDO, BSKY	F	H	+	Ŧ	F	H	7	Ŧ	Ŧ	F	H	7	Ŧ	7	Ŧ	Ŧ	Ŧ	Ŧ	Ŧ	F	F	F	F	Ħ		$\overline{}$	丰	7
and Gew	Crew Training	BSKY		П	1	Ŧ	F	П	1	1	1		П	7	7	1	1	Ŧ	$\perp$	Ŧ	$\perp$		L	$\perp$	$\Box$	口	口	7	7	$\exists$

<sup>\*</sup> Color Index : Yellow - Plan, Blue - Progress, Red - Complete



# Solution For Retrofit--Installation Supervising & Training













Installation Supervising

Ship crew Training



# Solution For Retrofit--Final Inspection for Shipowner & Class



# BSKY<sup>TM</sup> BWMS

(Ballast Water Management System)

#### Onboard Test

Plan & Procedure

BSKY<sup>TM</sup> BWMS Model : BSKY600 Class : GL

Ship Type : 3500 TEU CONTAINER VESSEL

Ship Name : M/V CAP MANUEL

SIGNATURE

Owner: Of 2013-05-04

Maker: 7/2 / 20/3. 01.0x

Date: 2013 . 05 . 04.
Wuxi Brightsky Electronic Co., Ltd.

#### INTERIM BALLAST WATER MANAGEMENT STATEMENT OF COMPLIANCE INTERNATIONAL CONVENTION FOR THE CONTROL AND MANAGEMENT OF SHIPS' BALLAST WATER AND SEDIMENTS. (hereinater referred to as "the Convertion") by GERMANISCHER LLOYD Gross Date of Name of Ship Port of Registry MONather Number Tonnage Construction or Letters SANTA ROSANNA Monorvia 45801 9227340 2002-11-26 Balast Water Capacity (ni<sup>2</sup>) DETAILS OF BALLAST WATER MANAGEMENT METHOD(S) USED Wethod of Ballast Water Management used Treatment as Hydrocyclone & Ultrasonic Profilter, UV technology Date installed (Faccticable) 2012-12-18 Name of manufacturer (if applicable) Wu Xi Brightsky Electronic Co., Ltd. The principal Balast Water Maxagement method(s) employed on this strip islare. in accordance with regulation D-1 Ø. at accordance with regulation D-2 (describe) Treatment the ship is subject to regulation D-4 REWARKS: Prior to issuance of Full Term Statement of Compliance by GL Head Office, GL Approval / Type Approval Certification of all related equipment for Baltast Water Management System. Type BSKY BWWS 500 is to be completed. Any possible change of equipment per GL certification requests has to be considered in appropriate manner. THIS IS TO CERTIFY 1. That the ship has been surrieyed in accordance with regulation E-1 of the Annex to the Convention; and 2. That the survey shows that Ballast Water Management on the ship complies with the Annex to the Convention. This certificate is valid until receipt of the final certificate to be issued by Head Office of Germanischer Elayd, but not longer than Completion date of the survey on which this certificate is based, 2013-02-26. issued at. Changming, China he

Form No. 51701 (0011-03 Fage 1 or 2



# BSKY<sup>TM</sup> BWMS Reference List



No.	Ship's Type	Contracted	Installed
1	Bulker	240	233
2	Container Carrier	48	47
3	LPG/LEG Carrier	28	25
4	Cement/Naphthalene Bitumen Carrier	20	18
5	Tanker	36	33
6	Special Ships	48	40
7	Retrofit	165	152
	Total	420 Vessels	396 Vessels



# Thank You Very Much!



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